



Health e Connections Newsletter

In this edition, Eric Schulz shares why strategic HR decisions around structure, hiring, and performance don't just stabilize organizations, they position them for sustainable growth and profitability.

Speaking of profitability, has anyone ever *really* taught you how to read your P&L? If not, you won't want to miss this edition.

We're also thrilled to share that the Physician's Edge course is now 60% for newsletter subscribers, making it the perfect time to elevate your business skills.

Plus, explore our growing lineup of educational programs tailored for both administrative and medical staff committed to excellence.

Take a few minutes to explore each section, there is meaningful value in every one. If any of these topics resonate with challenges you're navigating, our team is always here as a resource.

Kind regards,
Jill Arena - *CEO, Health e Practices*

[Book a strategy call](#)

New Article:

Smarter HR. Stronger Healthcare.

by Eric Schulz, MBA - *Director of Consulting, Health e Practices*

When turnover, unclear accountability, or performance concerns begin to distract from patient care, the solution isn't simply better policies - it's experienced leadership.

In this month's article, Eric Schulz explores how SHRM-certified consultant Denise Roberts brings deep healthcare experience to help organizations clarify structure, strengthen leadership decisions, and address performance challenges with confidence.

This kind of strategic HR guidance doesn't just reduce risk, it stabilizes teams, supports thoughtful growth, and brings clarity during times of change.

[Read the full article to learn how strategic HR leadership strengthens healthcare organizations.](#)

[Read the full article](#)

You spent a decade learning medicine... but who taught you to read your P&L?

If the answer is "no one," you're not behind. You're exactly where most physicians are.

We help physicians finally understand their financials, diagnose revenue leaks, and make smarter business decisions without pausing clinical work or becoming an accountant.

It's time to run your practice with the same confidence you bring to patient care.

[Start the conversation](#)

Master the Business of Your Practice in 2026

To help physicians start 2026 on the right foot, **Physician's Edge is available at 60% off its normal list price.** Our physician-built "mini-MBA" is an investment that truly **pays for itself** by helping you uncover revenue leaks, strengthen operations, and lead your practice more effectively.

Physician's Edge includes **25 comprehensive on-demand modules** covering finance foundations, revenue cycle, practice operations, and growth strategies, awards **32.5 CE credits**, and features monthly live study-group webinars with Health e Practices CEO Jill Arena, who brings over 30 years of experience helping physicians build sustainable, successful practices.

[Learn more & enroll](#) 

Continuing Education

Educational programs for administrative and medical staff include:

REVENUE CYCLE LEADERSHIP SERIES

\$195 per month, per person.
Cancel anytime.
3-hour monthly sessions with experts

JOIN US



The [Revenue Cycle Leadership Series \(RCLS\)](#) brings healthcare leaders together in a monthly online cohort to strengthen financial and revenue cycle best practices. Learn from industry experts, collaborate with peers, and apply insights that drive real results.

Medical Administrators Performance Series

\$295 per month, per person.
Online course.
Expert-led discussion
1:1 mentorship

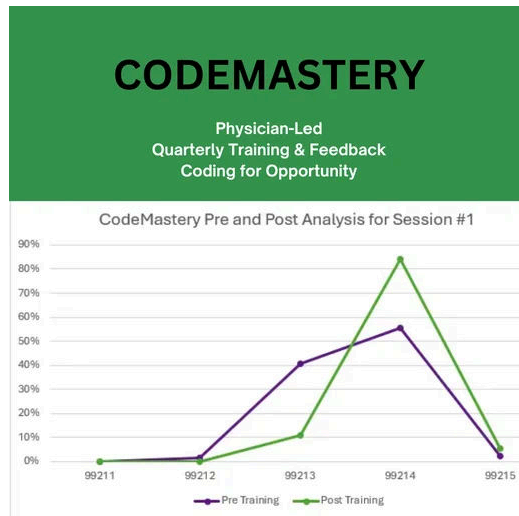


Unlock growth with the [Medical Administrators Performance Series \(MAPS\)](#), a monthly program for medical admins to learn, discuss, and connect through self-paced coursework, expert-led group discussions, and 1:1 mentorship. Join anytime and take charge of your professional development, designed to help administrators elevate leadership and practice performance.

FRONT OFFICE REVENUE CYCLE EDUCATION

\$195 per month, per person.
2-hour, expert-led course.
Certificate of completion.

[Front Office Revenue Cycle Education \(FORCE\)](#) is an in-depth, expert-led course that teaches front office staff how accurate patient information, effective collections, and insurance understanding can boost your practice's bottom line. Participants who complete the training and exam receive a certificate of completion, and support better financial outcomes from the front office.



[CodeMastery](#) is a year-long, physician-led program that helps clinicians master coding and documentation with confidence and accuracy to maximize revenue and financial performance. Designed by physicians, for physicians, this training blends quarterly online sessions and personalized feedback to ensure clinicians get paid for the care they already deliver

[Visit our website](#)

Have questions about growing your practice, improving your processes, or developing your staff? [Book a Discovery Call here](#) or email info@healtheps.com

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