



Health e Connections Newsletter

Sharpen Your Edge: New Course, Fresh Insights & a New Look

This month at Health e Practices, we're bringing you more ways to strengthen your practice and your leadership. From our brand-new *Physician's Edge* course that helps you master the business side of medicine, to insights on building operational foundations that last, to our redesigned website built with you in mind—there's plenty to explore. Plus, see where you can connect with our team in person at upcoming industry events.

[Schedule a Call](#)

New "Mini-MBA" Course for Physicians

Master the Business Side of Medicine

Medical school didn't teach you this—but we did. *Physicians' Edge: Mastering Business & Finance in Your Medical Practice* gives you the tools to run your practice like a business without losing sight of medicine.

- ✓ 30+ CME credits
 - Self-paced, on-demand learning
- ✓ Real-world tools to cut overhead, boost profitability & plan for growth

Developed over 3.5 years with physicians in mind, this course delivers practical business and financial training you can use immediately—on your schedule, in your space.

Register Now

Operational Foundations Matter More Than You Think

by Kate Grabenhorst

Clinical excellence may win patients, but it's your operations that keep the practice running. Without strong systems in place, you risk revenue leaks, burnout, and compliance headaches.

The good news? Building scalable workflows, smart tech, and airtight financial controls early on sets your practice up for stability and long-term growth.

Don't wait until you're "fixing the plane while flying it."

👉 [Read the full post to learn how to future-proof your practice](#)

Future-Proof Your Practice

Want to discuss business assessments further or connect with our team?

[Give us a call!](#)



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Connect with Health e Practices This Fall

We're proud to support and connect with leaders in healthcare across the country. Here's where you can find us next:

September 25–26 | Oregon ACP Chapter Conference

 Bend, OR

We're sponsoring the Oregon ACP Chapter Conference—stop by our booth to meet Director of Consulting **Eric Schulz, MBA** and Senior Consultant **Kate Grabenhorst**.

September 28–October 1 | MGMA Leaders Conference

Orlando, FL

We're proud Specialty Roundtable sponsors at MGMA. Don't miss the chance to connect with our CEO **Jill Arena**, Medical Director **Anne Hirsch, MD**, and Director of Sales **Dave Beatty**.

B2: Surgical Perioperative Care Specialties Roundtable

- **Monday, September 29, 2025**
- **1:30–3:00 PM EDT** | Location: 209

 [**Schedule a Meeting with Our Team**](#)

Introducing MAPS


Learn · Discuss · Connect


Elevate Your Expertise with MAPS — the Medical Administrators Performance Series


A dynamic, real-world program built to fuel your professional growth and long-term success.

Whether you're aiming to sharpen leadership skills, gain new insights, or build meaningful professional connections, MAPS offers a flexible, engaging experience tailored to the realities of your role.

Each month, you'll:

 Learn – Dive into a self-paced online course during the first two weeks of the month

 Discuss – Join a live, expert-led group session with peers and industry leaders

 Connect – Get one-on-one mentorship from a seasoned advisor matched to your practice's unique needs

This isn't just another course—it's a community of growth-minded professionals committed to real-world impact. Ready to grow with us?

[Click to Learn More](#)

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New Look, Same Great Services

We've redesigned our website to make it easier than ever to find the support your practice needs.

With a modern, intuitive layout, you can now quickly access:

- Financial management & revenue solutions
- Leadership & team support
- Strategic consulting services tailored to your practice

[Explore the New HePS Website](#)

Continuing Education

Educational programs for administrative and medical staff include:

- [Front Office Revenue Cycle Education \(FORCE\)](#): Understanding the impact your front desk has on your clinic's bottom line
- [Revenue Cycle Leadership Series \(RCLS\)](#): Integrating best practices in financial and revenue cycle management
- [Medical Administrators Performance Series \(MAPS\)](#): Taking leadership performance to the next level
- [Physician Leadership Project \(PLP\)](#): Building a confident, skilled, and well-networked community of physician leaders

Visit our website to see these programs and more!

[Visit Our Website](#)

Have questions about growing your practice, improving your processes, or developing your staff? [Book a Discovery Call here](#) or email

info@healtheps.com

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