



Health e Connections Newsletter

Boost Your Practice with Leadership Development Insights

This month, we have handpicked a selection of insights and updates focused on Leadership Development. Here's a sneak peek at what awaits you:

1. **Spotlight Article:** Crafted by one of our distinguished senior consultants, this piece explains the nuances that distinguish a competent practice administrator from an exceptional one. Believe us, the distinctions are significant.
2. **Learning Moment:** Explore the realistic expectations you should have from your administrator and the critical importance of establishing a team with clearly defined roles. Discover what they can and should be achieving.
3. **Exciting News:** Health e Practices announces new partnership with Practice Management Institute to enhance healthcare training in the Pacific Northwest
4. **Resources on Leadership Development:** Dive into a curated series of podcast episodes designed to expand and enrich your leadership acumen.
5. **Education Opportunities:** Explore a range of courses tailored for both medical professionals and administrative staff.

Enjoy the read and reach out if you have any questions, comments, or just want to chat about life working in the healthcare industry!

[Contact Us Here](#)

Help Wanted: An Outstanding Practice Administrator

by [Barbara Tauscher, MHA, FACMPE](#), Senior Consultant

Ever wondered what sets a good practice administrator apart from an exceptional one?

A **good** practice administrator keeps things running smoothly and efficiently. But an **outstanding** practice administrator? They go above and beyond, helping the practice achieve its mission, vision, and strategic goals while ensuring everything operates like a well-oiled machine.

Barbara and Health e Practices have seen just how crucial outstanding administrators are to the success of medical clinics. Our recruitment process is honed to perfection, making sure we find candidates who not only fit the practice's culture but also meet its operational needs. In this article, Barbara shares an **exclusive look** into the nuances of our recruitment process; Check it out below!

For more information or to chat with us about recruitment, [schedule a meeting with our Director of Sales](#) or [visit our website](#).

[Read the Full Article](#)

What's Reasonable to Expect from Your Administrator?

A topic that is vital for the smooth operation and success of any medical practice

Effective administration is crucial for any medical practice, big or small. It's vital to have the right team in place with clear role expectations for what they *can* and *should* be doing.

We frequently receive inquiries from groups seeking guidance after outgrowing their current manager or needing clarity on leadership roles and compensation structures.

What clients have found helpful is to break down the roles of **Clinic Managers, Practice Administrators, and C-Suite Executives**, detailing their responsibilities, qualifications, and what to reasonably expect from each level.

All of this is in episode #81 of our podcast, Medical Money Matters with Jill Arena, as well as the [accompanying podcast blog](#).

Here's a snapshot from the episode of expectations with each professional level:

- **Clinic Managers:** Oversee daily operations
- **Practice Administrators:** Engage in strategic planning; ensure smooth daily operations
- **C-Suite Executives:** Lead major projects; enhance patient experience through strategic initiatives

[Read the full blog post here.](#)

Do need help aligning your team with your practice's unique needs? Let us help so you can focus on providing excellent patient care.

For personalized consulting, [schedule a meeting with our Director of Sales](#).

[Read Blog Post #81 Here](#)

Exciting News!

Health e Practices announces new partnership with Practice Management Institute to enhance healthcare training in the Pacific Northwest

We are thrilled to announce our partnership with the [Practice Management Institute \(PMI\)](#). This partnership will bring PMI's healthcare training content to private practices in Oregon, Washington, and Idaho.

Through this partnership, Health e Practices and PMI will offer a series of training sessions and certification programs tailored to the unique needs of private practices in the PNW. These programs aim to improve practice operations and enhance patient care.

Dive into our press release below to learn more!



[Read the Press Release](#)

More on Leadership Development

We feature a lot of different topics on our podcast, Medical Money Matters with Jill Arena. If you'd like to read about these topics, we've curated a series of our favorite blogs about Leadership Development. Check them out below:

- [#78:](#) Gimme a Break! When You Need a Time Out as a Leader
- [#79:](#) Developing the Next Generation of Leaders in Healthcare
- [#96:](#) Trusted Advisors and Why Your Practice Needs Them
- [#102:](#) Is Your Office Manager Living the Peter Principle?

We release new episodes every Tuesday, and we're eager to hear what piques your curiosity. Is it leadership, finance, real estate, HR, risk, growth, or something else? Whatever it is, share your thoughts with us by [filling out this form](#).

Visit our website to listen to these episodes and more!

[Visit Our Podcast Page](#)

Continuing Education

Educational programs for administrative and medical staff include:

- [Front Office Revenue Cycle Education \(FORCE\)](#): Understanding the impact your front desk has on your clinic's bottom line
- [Revenue Cycle Leadership Series \(RCLS\)](#): Integrating best practices in financial and revenue cycle management
- [Medical Administrators Performance Series \(MAPS\)](#): Taking leadership performance to the next level
- [Physician Leadership Project \(PLP\)](#): Building a confident, skilled, and well-networked community of physician leaders

Visit our website to see these programs and more!

[Visit Our Website](#)

Have questions about growing your practice, improving your processes, or developing your staff? [Book a Discovery Call here](#) or email info@healtheps.com

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